

VALLEY CLEAN ENERGY ALLIANCE

FINANCIAL STATEMENTS (UNAUDITED) FOR THE PERIOD OF JUNE 1 TO JUNE 30, 2024 PREPARED ON SEPTEMBER 4, 2024

VALLEY CLEAN ENERGY ALLIANCE STATEMENT OF NET POSITION June 30, 2024 (UNAUDITED)

ASSETS

| ASSETS | | |
|---------------------------------------|-------------|------------|
| Current assets: | | |
| Cash and cash equivalents | \$ | 37,225,668 |
| Accounts receivable, net of allowance | | 12,257,344 |
| Accrued revenue | | 3,679,842 |
| Prepaid expenses | | 2,034,490 |
| Inventory - Renewable Energy Credits | | - |
| Other current assets and deposits | | 4,527,675 |
| Total current assets | | 59,725,020 |
| Restricted assets: | | |
| Debt service reserve fund | | 1,100,000 |
| Total restricted assets | | 1,100,000 |
| TOTAL ASSETS | \$ | 60,825,020 |
| LIABILITIES | | |
| Current liabilities: | | |
| Accounts payable | \$ | 392,208 |
| Accrued payroll | | 158,441 |
| Interest payable | | - |
| Due to member agencies | | (1,723) |
| Accrued cost of electricity | | 8,832,768 |
| Other accrued liabilities | | 2,079,772 |
| Security deposits - energy supplies | | 1,800,000 |
| User taxes and energy surcharges | | 26,644 |
| TOTAL LIABILITIES | \$ | 13,288,109 |
| NET POSITION | | |
| Net position: | | |
| Local Programs Reserve | \$ | 840,000 |
| Restricted | Ψ | 1,100,000 |
| Unrestricted | | 45,596,911 |
| TOTAL NET POSITION | \$ | 47,536,911 |
| | | |

VALLEY CLEAN ENERGY ALLIANCE

STATEMENT OF REVENUES, EXPENDITURES AND June 30, 2024 (WITH COMPARATIVE YEAR TO DATE INFORMATION) (UNAUDITED)

| | PER | FOR THE OD ENDING ne 30, 2024 | YEAR TO DATE | | |
|--|-----|-------------------------------------|--------------|------------|--|
| OPERATING REVENUE | | | | | |
| Electricity sales, net | \$ | 9,118,333 | \$ | 41,686,284 | |
| Other revenue | | - | | - | |
| TOTAL OPERATING REVENUES | | 9,118,333 | | 41,686,284 | |
| OPERATING EXPENSES | | | | | |
| Cost of electricity | | 4,761,206 | | 27,949,732 | |
| Contract services | | 220,435 | | 1,182,142 | |
| Staff compensation | | 129,835 | | 843,951 | |
| General, administration, and other | | 96,793 | | 953,202 | |
| TOTAL OPERATING EXPENSES | | 5,208,269 | | 30,929,026 | |
| TOTAL OPERATING INCOME (LOSS) | | 3,910,064 | | 10,757,258 | |
| NONOPERATING REVENUES (EXPENSES) | | | | | |
| Interest income | | 67,970 | | 356,478 | |
| Interest and related expenses | | - | | - | |
| Other Non Operating Revenues | | - | | - | |
| TOTAL NONOPERATING REVENUES (EXPENSES) | | 67,970 | | 356,478 | |
| CHANGE IN NET POSITION | | 3,978,033 | | 11,113,736 | |
| Net position at beginning of period | | 5,714,148 | | 36,423,176 | |
| Net position at end of period | \$ | 9,692,181 | \$ | 47,536,911 | |

VALLEY CLEAN ENERGY ALLIANCE STATEMENTS OF CASH FLOWS June 30, 2024 (WITH YEAR TO DATE INFORMATION) (UNAUDITED)

| | PERI | FOR THE OD ENDING ne 30, 2024 | YEAR TO DATE | |
|--|--------|-------------------------------------|--------------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES Receipts from electricity sales | \$ | 9,118,333 | \$ | 41,686,284 |
| Payments received from other revenue sources | Ψ | - | Ψ | |
| Receipts for security deposits with energy suppliers | | - | | - |
| Payments to purchase electricity | | (6,756,041) | | |
| Payments for contract services, general, and adminstration | | (317,229) | | (2,135,343) |
| Payments for member agency services | | - | | - |
| Payments for staff compensation | | (129,835) | | (843,951) |
| Return of security deposits to energy suppliers | | - | | - |
| Other cash payments | | - | | - |
| Net cash provided (used) by operating activities | | 1,915,228 | | 38,706,990 |
| CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES | | | | |
| Principal payments of Debt | | - | | - |
| Interest and related expenses | | - | | - |
| Other Non Operating Revenue | | - | | - |
| Net cash provided (used) by non-capital financing activities | | - | | - |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTI Acquisition of nondepreciable assets Acquisition of capital assets Net cash provided (used) by capital and related financing activities | VITIES | 5 | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Interest income | | 67,970 | | 356,478 |
| Net cash provided (used) by investing activities | | 67,970 | | 356,478 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | | 1,983,198 | | 39,063,467 |
| Cash and cash equivalents at beginning of period | | 36,342,470 | | 28,579,933 |
| Cash and cash equivalents at end of period | | 38,325,668 | | 67,643,401 |
| Cash and cash equivalents included in: | | | | |
| Cash and cash equivalents | | 37,225,668 | | 66,543,401 |
| Restricted assets | | 1,100,000 | | 1,100,000 |
| Cash and cash equivalents at end of period | \$ | 38,325,668 | \$ | 67,643,401 |

VALLEY CLEAN ENERGY ALLIANCE STATEMENTS OF CASH FLOWS June 30, 2024 (WITH YEAR TO DATE INFORMATION) (UNAUDITED)

| | PERI | FOR THE OD ENDING ne 30, 2024 | YEAR TO DATE | | |
|--|------|-------------------------------------|--------------|----------------|--|
| | | | | | |
| RECONCILIATION OF OPERATING INCOME TO NET CASH | | | | | |
| PROVIDED (USED) BY OPERATING ACTIVITIES | | | | | |
| Operating Income (Loss) | \$ | 3,910,064 | \$ | 5,613,073 | |
| Adjustments to reconcile operating income to net cash provided (used) by | | | | | |
| Depreciation expense | | | | | |
| Revenue reduced for uncollectible accounts | | | | | |
| (Increase) decrease in net accounts receivable | | 2,534,162 | | (593,095.56) | |
| (Increase) decrease in accrued revenue | | (353,308) | | 313,839.15 | |
| (Increase) decrease in prepaid expenses | | (2,054,732) | | (5,880.34) | |
| (Increase) decrease in inventory - renewable energy credits | | - | | - | |
| (Increase) decrease in other assets and deposits | | 1,948,353 | | 15,756.69 | |
| Increase (decrease) in accounts payable | | (3,068,763) | | (54,547.41) | |
| Increase (decrease) in accrued payroll | | (16,463) | | (25,888.91) | |
| Increase (decrease) in due to member agencies | | - | | 5,855.40 | |
| Increase (decrease) in accrued cost of electricity | | (1,795,262) | | (1,645,382.32) | |
| Increase (decrease) in other accrued liabilities | | - | | - | |
| Increase (decrease)security deposits with energy suppliers | | 827,188 | | - | |
| Increase (decrease) in user taxes and energy surcharges | | - | | - | |
| Increase (decrease) in security deposits from energy suppliers | | - | | - | |
| Increase (decrease) in user taxes due to other governments | | (16,008) | | 16,094.60 | |
| Increase (decrease) in advances from public purpose programs | | - | | | |
| Net cash provided (used) by operating activities | \$ | 1,915,229 | \$ | 3,639,825 | |
| | | | | | |

VALLEY CLEAN ENERGY 2024 YTD ACTUAL VS. BUDGET FOR THE YEAR TO DATE ENDING 06/30/2024

| Description | Y | TD Actuals | N | /TD Budget | ΥT | D Variance | % over /-under |
|--|-----------|-----------------|-------------------|-----------------|----------|---------------------|-------------------|
| Total Revenues | \$ | 42,042,291 | \$ | 51,260,000 | \$ | (9,217,709) | -18% |
| Electric Revenue | \$ | 41,685,814 | \$ | 50,395,000 | \$ | (8,709,186) | -17% |
| Interest Revenues | \$ | 356,478 | \$ | 255,000 | \$ | 101,478 | 40% |
| Reimbursable Revenues | \$ | - | \$ | 610,000 | \$ | (610,000) | -100% |
| Purchased Power | \$ | 27,949,732 | \$ | 30,101,000 | \$ | (2,151,268) | -7% |
| Purchased Power Base | \$ | 27,949,732 | \$ | 28,667,000 | \$ | (717,268) | -3% |
| Purchased Power Contingency 5% | \$ | - | \$ | 1,434,000 | \$ | (1,434,000) | -100% |
| Labor & Benefits | \$ | 825,976 | \$ | 816,000 | \$ | 9,976 | 1% |
| Salaries & Wages Benefits | \$ | 690,500 | \$ | 672,000 | \$ | 18,500 | 3% |
| | \$ | 63,227 | \$ | 102,000 | \$ | (38,773) | -38% |
| Human Resources & Payroll Office Supplies & Other Expenses | \$ | 72,250 | \$ \$ | 42,000 | \$ \$ | 30,250 | 72% |
| Technology Costs | | 145,875 | | 167,700 | | (21,825) | -13% |
| Office Supplies | \$ \$ | 43,057 | \$ \$ | 19,200 | \$ \$ | 23,857 911 | 124% |
| Travel | \$ | 6,911 20,501 | \$ \$ | 6,000 22,500 | ې \$ | (1,999) | <u> </u> |
| CalCCA Dues | \$ | 73,416 | ې \$ | 72,000 | \$ \$ | | 2% |
| CC Power | \$ | 75,410 | \$ \$ | | \$ \$ | 1,416 | -100% |
| Memberships | \$ | 1,990 | ې \$ | 45,000 3,000 | ې \$ | (45,000) (1,010) | -100% |
| Contractual Services | \$ | 1,045,689 | \$ | 1,141,900 | \$ | (96,211) | -34% |
| Other Contract Services (e.g. IRP) | <u>\$</u> | 1,045,089 | <u>></u> \$ | 1,141,900 | <u> </u> | (16,000) | -8% |
| Don Dame | \$ | 2,186 | \$ | 10,000 | \$ | (10,000) (8,614) | -100% |
| Wholesale Energy Services (TEA) | \$ | 409,043 | \$ | 409,500 | \$ | (457) | 0% |
| 2030 100% Renewable & Storage | \$ | - | \$ | 15,000 | \$ | (15,000) | -100% |
| Customer Support Call Center | \$ | 371,301 | \$ | 402,000 | \$ | (30,699) | -100% |
| Operating Services | \$ | 44,128 | \$ | 30,000 | \$ | 14,128 | 47% |
| Commercial Legal Support | \$ | 2,564 | \$ | 12,000 | \$ | (9,437) | -79% |
| Legal General Counsel | \$ | 2,304 | \$ | 42,000 | \$ | (19,026) | -45% |
| Regulatory Counsel | \$ | 69,238 | \$ | 102,000 | \$ | (32,762) | -32% |
| Joint CCA Regulatory counsel | \$ | 45,471 | \$ | 9,600 | \$ | 35,871 | 374% |
| Legislative - (Lobbyist) | \$ | 38,500 | \$ | 34,500 | \$ | 4,000 | 12% |
| Accounting Services | \$ | (5,855) | \$ | 1,500 | \$ | (7,355) | -490% |
| Financial Consultant | \$ | - | \$ | 12,000 | \$ | (12,000) | -100% |
| Audit Fees | \$ | 46,140 | \$ | 45,000 | \$ | 1,140 | 3% |
| Marketing | \$ | 109,534 | \$ | 150,000 | \$ | (40,467) | -27% |
| Marketing Collateral | \$ | 109,534 | \$ | 144,000 | \$ | (34,467) | -24% |
| Community Engagement Activities & Sponsorships | \$ | | \$ | 6,000 | \$ | (6,000) | -100% |
| Programs | \$ | 408,379 | \$ | 1,169,000 | \$ | (760,621) | -65% |
| Program Costs (Rebates, Incentives, etc.) | \$ | 86,627 | \$ | 400,000 | \$ | (313,373) | -78% |
| AG Fit | \$ | 321,752 | \$ | 760,000 | \$ | (438,248) | -58% |
| PIPP Program | Ś | | \$ | 9,000 | \$ | (9,000) | -100% |
| Rents & Leases | \$ | 23,790 | <u> </u> | 24,600 | \$ | (810) | -3% |
| Hunt Boyer Mansion | \$ | 23,790 | \$ | 12,600 | \$ | 11,190 | 89% |
| Lease Improvement | \$ | - | \$ | 12,000 | \$ | (12,000) | -100% |
| Other A&G | \$ | 295,810 | \$ | 301,800 | \$ | (5,990) | -2% |
| Development - New Members | \$ | - | \$ | 12,600 | \$ | (12,600) | -100% |
| Strategic Plan Implementation | \$ | - | \$ | 38,400 | \$ | (38,400) | -100% |
| PG&E Data Fees | \$ | 132,972 | \$ | 144,000 | \$ | (11,028) | -8% |
| Insurance | \$ | 24,807 | \$ | 24,000 | \$ | 807 | 3% |
| Banking Fees | \$ | 138,032 | \$ | 82,800 | \$ | 55,232 | 67% |
| Miscellaneous Operating Expenses | \$ | 754 | \$ | 6,000 | \$ | (5,246) | -87% |
| Contingency | \$ | - | \$ | 120,000 | \$ | (120,000) | -100% |
| TOTAL OPERATING EXPENSES | \$ | 0 30,805,539 | \$ | 0 33,998,000 | \$ | (3,192,461) | -9% |
| Interest on RCB Term loan | \$ | - | \$ | - | \$ | - | 100% |
| Interest Expense - Bridge Loan \ Line of Credit | \$ | - | \$ | - | \$ | - | 100% |
| NET INCOME | \$ | 11,236,752 | \$ | 17,262,000 | \$ | (6,025,248) | |