

# VALLEY CLEAN ENERGY ALLIANCE

## Staff Report – Item 12

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To: Valley Clean Energy Alliance Board of Directors

From: Mitch Sears, Interim General Manager

Subject: Receipt of signed Amendment 13 to Task Orders 2, 3 and 4 of the SMUD Professional Services Agreement

Date: September 12, 2019

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### **RECOMMENDATION**

Receive copy of signed Amendment 13 to Task Order 2 (data management and call center services), Task Order 3 (wholesale energy services), and Task Order 4 (operational staff services) of the Sacramento Municipal Utilities District (SMUD) Professional Service Agreement increasing the billable hourly rates by 2.2% effective July 1, 2019.

### **BACKGROUND**

On October 12, 2017 the VCE Board approved a Professional Services Agreement with the Sacramento Municipal Utility District (SMUD) and Task Orders 1 and 2 to provide program launch and operational services. Soon thereafter, a series of additional Task Orders were implemented to the Agreement, including Task Order 3 to provide Wholesale Energy Services; Task Order 4 to provide Operational Staff Services to VCE; and Task Orders 5 (Long Term Renewable Procurement Services) and 6 (Expansion of VCE Service to Winters, CA).

The attached Amendment reflects increases in the billable rates by 2.2% effective July 1, 2019 per the contractually defined escalation methodology of benchmarking to the consumer price index. These rates will be in effect through June 30, 2020.

The Board approved Operating budget for Fiscal Year 2019/2020 included the anticipated increases in the billable rates.

### **UPDATE**

Per the SMUD contract, billable rates were to increase July 1, 2019. Interim General Manager Mitch Sears recently signed Amendment 13. Attached is a signed copy.

### **Attachment**

Amendment 13 to Task Order 2, 3 and 4

**AMENDMENT 13 TO EXHIBIT A: Scope of Services**

- A.4 Task Order 2 – Data Management and Customer Call Center Services**
- Task Order 3 – Wholesale Energy Services**
- Task Order 4 – Operational Staff Services**

SMUD and VCEA agree to the following services, terms, and conditions described in this Amendment 13 to Exhibit A, Task Orders No. 2, 3, and 4 (Amendment 13), the provisions of which are subject to the terms and conditions of the Master Professional Services Agreement (Agreement) between the Parties. If any specific provisions of this Amendment 13 conflict with any general provisions in the Agreement or Task Orders 2, 3 or 4, the provisions of this Amendment 13, shall take precedence. Capitalized terms used in this Amendment which are not defined in this Amendment will have the respective meanings ascribed to them in the Agreement or a previous Amendment thereof.

1. In accordance with the terms of Task Orders 2, 3 and 4, this Amendment 13 is to memorialize the rate escalation effective July 1, 2019, as described in *Section 4, COMPENSATION FOR SERVICES*. The following rates are effective from July 1, 2019 through June 30, 2020.

- a. Task Order 2, Subsection 4.1, *Data Management and Call Center Services* is amended as follows:
  - i. "The Data Management and Call Center Services at the selected "Silver" service level will be charged at a fixed monthly fee per customer meter enrolled in Program Service of \$1.0220."
- b. Task Order 3, Subsection 4.3, *Wholesale Energy Services* is amended as follows:
  - i. "Wholesale Energy Services will be charged at a fixed monthly service fee of \$47,012.00."
- c. Task Order 2, Subsection 4.2, Task Order 3, Subsection 4.3, and Task Order 4, Subsection 5.2, *Hourly Rates*, are amended as follows:
  - i. "Hourly Billing Rates effective July 1, 2019 – June 30, 2020:

Resource	Hourly Rate
CEO/VP	\$255.50
Principal	\$194.18
Senior Analyst	\$153.30
Analyst	\$102.20
Administrative	\$81.76

[Signature Page follows]

**SIGNATURES**

The Parties have executed this Amendment 13, and it is effective as of the date of last signature below.

**Valley Clean Energy Alliance**

**By:**

  
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**Name:**

*Mitch Sears*  
\_\_\_\_\_

**Title:**

*Interim General Manager*  
\_\_\_\_\_

**Date:**

*8/27/19*  
\_\_\_\_\_

**Approved as  
to Form:**

*N/A*  
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**Sacramento Municipal Utility District**

**By:**

\_\_\_\_\_

**Name:**

\_\_\_\_\_

**Title:**

\_\_\_\_\_

**Date:**

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**Approved as  
to Form:**

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